Introduction and Rationale: Influenza and pneumonia remain serious health concerns for long-term care (LTC) residents. Vaccination of LTC residents and health care workers are reasonable preventive strategies, although most facilities fall short of Healthy People 2010 goals. Improving immunization rates across multiple LTC facilities remains an elusive challenge. This quality improvement study sought to improve immunization rates across 6 LTC facilities and identify persistent barriers to better performance.

Methods: In 2002, 6 facilities associated with the University of Pittsburgh Institute on Aging established a quality improvement network addressing immunization rates. The facilities were provided with a written educational toolkit and shared information through an e-mail distribution list. To help determine optimal program structure in future years, 3 of the facilities participated in a single half-day collaborative training session. Change in immunization rates from baseline to year 2 were compared between those participating in the collaborative training and those not participating. Barriers to improved performance were sought from all groups through focus group analysis.

Results: Facilities participating in the single collaborative training program improved immunization rates modestly, whereas facilities not participating in the collaborative training saw decreases in immunization rates. Staff turnover was cited as a significant barrier to improved performance.

Discussion: It may be possible to improve immunization rates in LTC facilities, at least modestly, using a collaborative training process. Staff turnover may be an important barrier to improved LTC immunization rates.

Keywords: Nursing homes; immunizations; influenza; health care workers; pneumococcal vaccine
Since the mid 1990s, the University of Pittsburgh Institute on Aging has focused on improving influenza and pneumococcal immunization rates. Pilot work showed that organizational change within a single facility was possible and sustainable. A significant question was whether we could translate immunization strategies to other facilities so as to improve influenza and pneumococcal immunization rates. The primary objective of this quality improvement project was to improve immunization rates among health care workers for influenza and among residents for influenza and pneumococcal vaccines in a network of collaborating nursing homes. The secondary objective was to identify barriers to immunization by conducting focus groups in collaborating nursing homes to help improve immunization rates in subsequent studies.

METHODS

The University of Pittsburgh Institute on Aging established an influenza and pneumococcal immunization program in 2002 whose purpose it was to assist LTC facilities in improving immunization rates among residents and HCWs. It was initiated in response to the Long-Term Care Resident and Employee Immunization Act 95, a regulation passed in Pennsylvania in March 2002 requiring LTC facilities to offer influenza vaccine to all residents and HCWs, and pneumococcal vaccine to residents. Six LTC facilities in western Pennsylvania participated in this program. Between March 2002 and October 2003, participating facilities assembled immunization teams of at least 4 staff members. The teams assessed their facility’s baseline immunization program, calculated immunization rates, and planned and implemented changes to their immunization programs.

At the beginning of the project, participating facilities were provided with a copy of the American Medical Directors Association Immunization Toolkit. An e-mail distribution list was created to facilitate communication, reinforce project goals, and share the successes and failures of participating facilities. Examples of issues communicated through the distribution list included the release of the Centers for Medicare & Medicaid Services Standing Orders Program, updates on local and national influenza activity, and details of Act 95. Three of the 6 facilities were randomly selected to participate in a single half-day collaborative training program held in October 2002 (hereafter referred to as collaborative versus noncollaborative facilities). The collaborative training program, based on the Institute for Healthcare Improvement model, provided didactic education, a review of baseline immunization rates, training in barrier identification, and goal setting.

Education focused on the impact and prevention of influenza and pneumococcal disease in the LTC setting and was presented by a LTC infectious disease specialist (R.M.). A content expert in LTC quality improvement (D.A.N.) facilitated barrier identification. Barriers were assessed by use of a Trotter matrix tool. The matrix listed the major tasks of immunization programs. Each immunization team assigned a rating to these tasks using a 5-point Likert scale (see Appendix 1). Based on the matrix assessments, teams defined program interventions, specified process and outcome measurements, and set completion time frames. No additional collaborative sessions were held. Immunization rates were obtained for all facilities by self-report. Baseline data for 2002 and follow-up data for 2003 were collected and compared to evaluate the program. The denominator for the resident immunizations was all residents residing in the facility as of March 2002 for the baseline period and as of March 2003 for the follow-up period. The numerator was the total number of residents residing in the facility as of March of the given year who had received influenza or pneumococcal vaccines. The denominator for employees was all health care workers currently employed at the facility as of March 2002 for the baseline period and as of March 2003 for the follow-up period. The numerator represented all of these health care workers who received the current season influenza vaccine by March of the given year. The primary outcomes were the change in immunization rates over time for the combined collaborative groups compared with the combined noncollaborative groups. Rates are also presented for each individual facility. The small number of facilities in this pilot quality improvement initiative precludes rigorous analysis, and so only descriptive results are presented.

At the end of the project, immunization team members from each facility were invited to participate in a focus group session. The focus group reviewed the project outcomes and identified significant immunization barriers still remaining.

The University of Pittsburgh Institutional Review Board (IRB) staff deemed the project a quality improvement study exempt from IRB review.

RESULTS

All 6 facilities were community-based, nonprofit facilities located in southwestern Pennsylvania. They were located in both urban and suburban settings, and 2 had unionized staff. Facility size ranged from 59 to 202 beds. None of the facilities

<table>
<thead>
<tr>
<th>Facility</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>E</th>
<th>F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group</td>
<td>NC</td>
<td>NC</td>
<td>NC</td>
<td>NC</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>Bed size</td>
<td>139</td>
<td>159</td>
<td>59</td>
<td>145</td>
<td>202</td>
<td>180</td>
</tr>
<tr>
<td>Location</td>
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<td>Urban</td>
<td>Urban</td>
<td>Urban</td>
<td>Suburban</td>
<td>Suburban</td>
</tr>
<tr>
<td>Unionization status</td>
<td>Nonunion</td>
<td>Union</td>
<td>Union</td>
<td>Nonunion</td>
<td>Suburban</td>
<td>Nonunion</td>
</tr>
<tr>
<td>Number of staff in 2002</td>
<td>325</td>
<td>325</td>
<td>35</td>
<td>153</td>
<td>250</td>
<td>180</td>
</tr>
<tr>
<td>Number of staff in 2003</td>
<td>287</td>
<td>280</td>
<td>47</td>
<td>145</td>
<td>301</td>
<td>222</td>
</tr>
</tbody>
</table>

C, collaborative participant; NC, noncollaborative participant.
used standing orders or a vaccine declination form during the project. Table 1 describes the 6 facilities. Because this was a quality improvement initiative rather than a research study, information on resident and HCW demographics, HCW tenure, and HCW turnover was not collected or analyzed.

Changes in vaccination rates are shown in Table 2. The HCW influenza immunization rate improved 10% in the collaborative group and decreased in the noncollaborative group. All 3 facilities in the collaborative group improved their HCW immunization rates although the amount varied. Only 1 of the noncollaborative facilities, Facility F, improved its HCW immunization rate (17%). Only 1 facility in the collaborative group exceeded the Healthy People 2010 goal for HCW of 60%.

Resident influenza immunization rates improved slightly by 4% in the collaborative group, whereas the noncollaborative group declined by 20%. Baseline resident influenza vaccination rates were consistently higher than those for HCW or pneumococcal vaccination. Similar to HCW immunization, 1 facility in the collaborative group reached the Healthy People 2010 goal of 90%.

Resident pneumococcal vaccination rates increased in the collaborative group by almost 30%, and they declined by 14% in the noncollaborative group. Baseline pneumococcal immunization rates were very low across the facilities; none of the facilities came close to reaching the 90% Healthy People 2010 pneumococcal immunization goal.

Persisting barriers identified by the focus group are shown in Figure 1. All of these immunization barriers are commonly cited, with the exception of one: staff turnover.

## Table 2. Vaccination Rates

### Health Care Worker Influenza Vaccination Rates

<table>
<thead>
<tr>
<th>Facility</th>
<th>2002, %</th>
<th>2003, %</th>
<th>Raw Change, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility A</td>
<td>56.9</td>
<td>67.2</td>
<td>10.3</td>
</tr>
<tr>
<td>Facility C</td>
<td>14.3</td>
<td>36.2</td>
<td>21.9</td>
</tr>
<tr>
<td>Facility E</td>
<td>46.4</td>
<td>46.8</td>
<td>0.4</td>
</tr>
<tr>
<td>Noncollaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility B</td>
<td>23.1</td>
<td>12.5</td>
<td>-10.6</td>
</tr>
<tr>
<td>Facility D</td>
<td>47.1</td>
<td>30.3</td>
<td>-16.7</td>
</tr>
<tr>
<td>Facility F</td>
<td>17.8</td>
<td>34.7</td>
<td>16.9</td>
</tr>
</tbody>
</table>

### Resident Influenza Vaccination Rates

<table>
<thead>
<tr>
<th>Facility</th>
<th>2002, %</th>
<th>2003, %</th>
<th>Raw Change, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility A – Collaborative</td>
<td>61.9</td>
<td>88.7</td>
<td>26.8</td>
</tr>
<tr>
<td>Facility C – Collaborative</td>
<td>86.4</td>
<td>91.5</td>
<td>5.1</td>
</tr>
<tr>
<td>Facility E – Collaborative</td>
<td>73.1</td>
<td>53.2</td>
<td>-19.9</td>
</tr>
<tr>
<td>NonCollaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility B – Noncollaborative</td>
<td>76.7</td>
<td>89.3</td>
<td>12.6</td>
</tr>
<tr>
<td>Facility D – Noncollaborative</td>
<td>95.9</td>
<td>31.2</td>
<td>-64.7</td>
</tr>
<tr>
<td>Facility F – Noncollaborative</td>
<td>64.2</td>
<td>54.0</td>
<td>-10.3</td>
</tr>
</tbody>
</table>

### Resident Pneumococcal Vaccination Rates

<table>
<thead>
<tr>
<th>Facility</th>
<th>2002, %</th>
<th>2003, %</th>
<th>Raw Change, %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility A – Collaborative</td>
<td>40.3</td>
<td>79.0</td>
<td>38.7</td>
</tr>
<tr>
<td>Facility C – Collaborative</td>
<td>5.1</td>
<td>25.4</td>
<td>20.3</td>
</tr>
<tr>
<td>Facility E – Collaborative</td>
<td>2.6</td>
<td>33.2</td>
<td>30.6</td>
</tr>
<tr>
<td>Non-Collaborative Group Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facility B – Noncollaborative</td>
<td>47.8</td>
<td>14.0</td>
<td>-33.8</td>
</tr>
<tr>
<td>Facility D – Noncollaborative</td>
<td>6.2</td>
<td>4.3</td>
<td>-2.0</td>
</tr>
<tr>
<td>Facility F – Noncollaborative</td>
<td>6.6</td>
<td>0.6</td>
<td>-6.0</td>
</tr>
</tbody>
</table>

**Fig. 1. Individual and organizational barriers to immunization identified by focus group process.**

**DISCUSSION**

This clinical experience report describes the results of a pilot LTC immunization quality improvement program developed by the University of Pittsburgh Institute on Aging. The initiative focused on improving 3 immunization endpoints: HCW influenza immunizations, resident influenza immunizations, and resident pneumococcal immunizations. Our results suggest it is possible to improve influenza and pneumococcal immunization rates across a group of facilities. The collaborative program facilities showed improvement in all 3 measured immunization outcomes whereas the noncollaborative program facilities sustained decreases in these rates. This is consistent with the prevailing assumption that providing passive information, such as through written materials and e-mail, is not enough to stimulate organizational change. We were also able to identify barriers and facilitators to immunization. Included was staff turnover, a barrier that has received little attention in the literature.
Improving immunization rates in single LTC facilities requires a focus on organizational change. Our past work and that of others has shown this is possible through measured use of quality improvement methods.\textsuperscript{17,22–24} From a public health perspective, however, we have a pressing need to take successful individual programs and practices and disseminate them across groups of facilities, a step that has received little attention.\textsuperscript{25} Efforts to date have relied on either mandatory approaches such as legislative or policy changes, or voluntary approaches such as education or quality improvement collaboratives. Outcome data on the impact of legislating LTC immunizations is very limited and has not shown significant improvements in rates.\textsuperscript{26,27} Education and health care collaboratives have shown some promise, but their overall impact has been moderate and variable.\textsuperscript{24,28} Thus, gaining a better understanding of these latter approaches is important in planning future initiatives. Our work here provides preliminary feedback on the design and implementation of a pilot immunization improvement program targeting multiple facilities in western Pennsylvania.

The strengths of this program include its prospective comparative design, the creation of immunization teams at each facility, use of focus group methodology, the diverse size and nature of the facilities participating, and the program’s real world practicality. Process improvement teams, through emphasis on team collaboration, have been associated with improved performance in other outcomes.\textsuperscript{29,30} Facilities in this study were all required to establish an immunization team responsible for planning and carrying out immunization action plans. Focus group methodology enabled us to identify a potentially important HCW immunization barrier not previously described: the impact of staff turnover. High turnover has been linked to poorer nursing home care in general,\textsuperscript{31} and it could plausibly influence immunization rates as well. Although all the facilities in this study were nonprofit status, they varied in location, size, and staff unionization. Practicality was achieved by disseminating an inexpensive and widely available evidence-based immunization toolkit; using an e-mail communication network; and, for the collaborative group, using a single half-day training session. These components optimized the amount of support provided to each facility. Used jointly, they should promote sustainability and the ability to disseminate this work to other sites.

We recognize several limitations as well. First, a potential confounding variable was enactment of the Long-Term Care Resident and Employee Immunization Act 95, in March 2002. It is doubtful this affected our results, as the noncollaborative group’s immunization rates did not improve, and because data collected by Pennsylvania has failed to show any impact of Act 95 during the project period (e-mail communication to authors by Brian Showalter, Program Analyst, PA Department of Health, June 7, 2006).

Second, although the collaborative groups performed better than the noncollaborative facilities, we cannot establish a causal link to the collaborative process. Although the facilities were randomly assigned to the collaborative training process, the number of facilities was small, limiting power, and we were unable to stratify them for baseline variables such as facility size, location, and baseline immunization rates. Because this was a quality improvement initiative, we do not have demographic information on the residents or HCW including age distribution, HCW tenure, or staff turnover rates. By the time the next immunization season began, the implementers no longer worked at the facilities on standing order programs, but the Centers for Disease Control and Prevention (CDC) recommends that influenza immunizations be given as soon as they become available and be continued throughout the entire influenza season, even after influenza is documented in the community.\textsuperscript{16}

Fourth, we did not manage the actual programs within each facility. We do not have information on how well the immunization teams collaborated, how interventions were designed or executed, or compliance with the chosen interventions.

Last, participating facilities did not use standing order programs. Standing orders allow administration of influenza and pneumococcal vaccines to residents and HCW without individual physician orders.\textsuperscript{30} Information was provided to the facilities on standing order programs, but the Centers for Medicare and Medicaid services had just authorized their use at the time of this project. Participants shared concerns over the Commonwealth’s acceptance of such programs and were resistant to them. Pennsylvania has since clarified acceptance of standing order programs in LTC facilities. Long-term care facilities are complex organizations; market factors attempting to drive change may be offset by competing priorities.\textsuperscript{37} Facilities are frequently more focused on issues relating to licensure and certification than on health prevention issues such as immunization programs.\textsuperscript{38,39} To improve immunization rates in LTC, we will need to realign incentives. Compliance through legislative mandates is not likely;\textsuperscript{31} novel approaches are needed. Addressing staff turnover is one example. High LTC staff turnover is commonplace, reduces institutional memory, and
impacts overall facility quality.\textsuperscript{31,40} Unique strategies are required to address this barrier.

In summary, our pilot work suggests it is possible to improve influenza and pneumococcal immunization rates across a group of facilities by combining the use of published guidelines, immunization improvement teams, e-mail communication, and a brief collaborative training session. Staff turnover, competing organizational demands, and uncertain team collaboration represent plausible barriers to improving immunization rates and should be explored formally in future work.

REFERENCES

25. Edwards N. Can quality improvement be used to change the wider healthcare system? Qual Saf Health Care 2005;14:75.
### APPENDIX 1
Examining Your Immunization Program

The following table lists some tasks important to successful vaccination programs. Think about how your facility handles each of these functions. The “Think About” column gives some ideas about what each task area addresses. Please think carefully about each task and rate how successful you think your facility is in tackling these functions using the following grading system:

1 = Our Performance & Comfort in This Area Need a Lot of Improvement  
2 = Our Performance & Comfort in This Area Need Some Improvement  
3 = Our Performance & Comfort in This Area Are Average  
4 = Our Performance & Comfort in This Area Are Generally Good  
5 = Our Performance & Comfort in This Area Are Very High

<table>
<thead>
<tr>
<th>TASK</th>
<th>THINK ABOUT</th>
<th>YOUR SCORE</th>
</tr>
</thead>
</table>
| **IDENTIFYING THE IMPORTANCE OF VACCINATION** | • Does your facility understand why it is important to vaccinate against the flu and pneumonia?  
• Do you present information to residents and families regarding the risks and benefits of vaccination? If so, what is the process? When is it done?  
• How do you explain the reason for the vaccine to staff that have questions?  
• Do you use posters in the facility to bring attention to vaccination? | |
| **COMMUNICATING THE SAFETY OF THE VACCINE** | • How well does your facility communicate the safety of the vaccine to staff, residents, families? | |
| **IDENTIFYING RESIDENTS WHO SHOULD RECEIVE THE VACCINE** | • What is the process you use to identify who should receive the vaccine?  
• What is the process you use to identify those who are not vaccinated?  
• Who is responsible to identify eligible residents? | |
| **ORDERING THE VACCINE** | • Do you use a standing order process in your facility?  
• For residents, do you rely solely on the physician to order each vaccine?  
• Do you place physician reminders on resident charts for those patients who have not been vaccinated?  
• Do you have special vaccination order sheets? | |
| **CONSENT** | • Do you still require written consent for the vaccine?  
• Do you have an "opt out" policy for administering the vaccine? | |
| **DOCUMENTATION & OUTCOME MEASUREMENT** | • Where do you record vaccinations given to a resident?  
• What information do you record regarding vaccine administration?  
• Do you keep a facility-wide list of who has received the vaccine?  
• Do you provide a record of vaccine administration to residents at the time of discharge or transfer to acute care settings?  
• Do you keep a list of those residents who have refused vaccinations and the reasons for refusal?  
• Do you follow up to make sure the vaccine was given to those residents for whom it was ordered?  
• How do you record adverse vaccine reactions?  
• Do you report vaccination rates to your QI committee team?  
• To whom do you report adverse vaccine reactions?  
• Have you ever submitted an adverse vaccine reaction report to the CDC (VAERS)? | |
| **FEEDBACK** | • Does your facility share vaccination rates with your frontline staff?  
• Does your facility share the vaccination rates with families and residents? If so how?  
• Does your facility report back to staff and residents regarding the safety of the immunizations? | |
| **POLICY** | • Do you have written policies pertaining to the administration of vaccinations, adverse vaccine-related event reporting, monitoring of patients, etc?  
• Do your policies reflect current federal licensure regulations? | |

Facility ___________________________________________
Promoting LTC Vaccination Project

**VACCINATION GOALS**

By _______________, we will improve our current influenza & pneumococcal vaccination program so that we meet or exceed the following vaccination goals:

- Influenza Vaccination – Residents: 90%
- Influenza Vaccination – Staff: 60%
- Pneumococcal Vaccine – Residents: 90%

**INDIVIDUAL FACILITY PROCESS GOALS**

In order to reach the goals above, we will need to improve the following processes:

<table>
<thead>
<tr>
<th>Process?</th>
<th>How will we measure?</th>
<th>By when?</th>
</tr>
</thead>
</table>

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